

TOTAL AMOUNT ENCLOSED: \$

Include method of payment below. Registration will not be accepted unless accompanied by payment. Make checks payable to: Teaming to Win

☐ Check

☐ Mastercard

☐ VISA

☐ Amer. Express

☐ Diners Club

Card Number:

Expiration Date:

Signature:

Booth/Display Information

1. Each exhibitor will be given a 10' X 6' area for their display with a 6' table and two chairs. Will you be utilizing the complimentary table and chairs?

☐ Yes ☐ No
2. Booths will be assigned on a first come, first served basis. Special requests will be considered, but we cannot guarantee to accommodate. Do you have a location preference for your booth/display? (i.e. Near a wall, door, or another company)

☐ Yes ☐ No

If yes, please state your preference:
3. Does your booth require electricity?

☐ Yes ☐ No
4. Do you wish to have internet access? (if available)

☐ Yes ☐ No
5. Company Point of Contact:

Telephone:

E-mail: Fax:
6. Receiving/Returning Exhibit Materials: Mountaineer Race Track and Gaming Resort has limited storage space and cannot accommodate large crated items. All exhibit materials should NOT be scheduled for arrival prior to May 24, 2002. Small-boxed items should be noted as follows:

**Mountaineer Race Track and Gaming Resort**  
Rt. 2, PO Box 358, Chester, WV 26034

**Hold for Teaming to Win '02 Conference**  
Company Name  
Responsible Individual  
Date of Arrival

THE RETURN OF ALL EXHIBITS AT THE CONCLUSION OF THE CONFERENCE IS THE SOLE RESPONSIBILITY OF THE EXHIBITOR. Mountaineer Race Track and Gaming Resort staff will not make shipping arrangements for pick-up of returnable items.
7. Government agency representatives do not have to pay the exhibit fee; however, each representative must register for the conference and pay the \$70 per person attendance fee.

Register on-line at [www.teamingtowin.org](http://www.teamingtowin.org) or detach along dotted line and return to: Teaming to Win P.O. Box 4611 Star City, WV 26504-4611.

Call for Award Nominations

Due April 30, 2002

*Kathy Clinton, 304/363-3744*  
*kclinton@performanceresultscorp.com*

Nominations:

Any individual, company or organization dedicated to teaming methods and approaches may be nominated. Nominations shall be typewritten on 8.5 x 11 paper, one-side only, not to exceed five pages for each nomination including any attachments. Nominations may be faxed, e-mailed, hand-delivered or postmarked no later than Tuesday, April 30, 2002 to the following address:

Performance Results Corporation  
Attn: Kathy J. Clinton, TTW Awards  
1000 Technology Drive, Suite 1218  
Fairmont, WV 26554  
Phone: 304/363-3744  
Fax: 304/367-0867  
Email: [kclinton@performanceresultscorp.com](mailto:kclinton@performanceresultscorp.com)

General Guidelines:

Each nomination should include the following as applicable:

- A cover page with the nominee's name, title, and business address.
- The nominator's name, title, business address and phone number.
- A concise description of the qualities and performance, which merit the award.
- Any other supporting documentation deemed to be significant by the nominator, including news clips, letters of recommendation, etc.

Selection:

An Awards Evaluation Board will review nominations and select awardees.

Advertising

Advertising space is available in the official Teaming to Win 2002 program. The cost is as follows:

**Half-Page ad . . . . . \$150**

**Quarter-Page ad . . . . . \$75**

Please contact Lisa Chiazza at 304/243-2128 for specifications and to place your ad. All ads MUST be received by May 8.

Teaming to Win, Inc.  
Board of Directors

*Kathy Clinton, Chair, Performance Results Corp.*  
*Jim Estep, WVHTC Foundation*  
*Craig Hartzell, Azimuth*  
*Diane (Dee Dee) Newlon, Ex-officio, DOE*  
*Donna Ozburn, Ex-officio, NASA IV&V*  
*Greg Rousseau, EWA*  
*Belinda Sheridan, PTAC*  
*Herb Smith, MPL Corporation*

Hotel Information

*Phone Number Gov't Corp*

**Mountaineer Race Track and Gaming Resort**  
800/489-8192 \$65.00 \$75.00

**Holiday Inn – Weirton**

304/723-5522 \$55.00 \$71.20

You must mention "Teaming to Win" to obtain the correct rates. Also, please be aware the reservation cut-off date at these rates is April 28th for the Holiday Inn and May 14 for Mountaineer Race Track and Gaming Resort.



Teaming to Win  
P.O. Box 4611  
Star City, WV 26504-4611

*Teaming to Win Conference  
May 28 - 30, 2002*



*Mountaineer Race Track  
and Gaming Resort*

Greetings

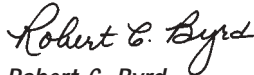
Dear Friends:


Robust growth by West Virginia businesses is essential to the continued development of our state's economy. Over the years, we have supported many initiatives to encourage such growth—including Teaming to Win, which has resulted in countless new opportunities for businesses all across West Virginia.

Teaming to Win 2002 will be held May 28-30 at Mountaineer Race Track and Gaming Resort in Chester, and we hope that you will be a part of it. We are pleased to report that this year's conference—the 13th annual—will include the highly popular features which attracted a record number of attendees to the 2001 event.

With one-on-one counseling sessions, informative exhibits and vast networking possibilities, Teaming to Win is custom-designed to serve the needs of West Virginia entrepreneurs. Hundreds of them have found Teaming to be a valuable resource, and we expect that this year's conference will be the most powerful yet. Adding it to your calendar may prove to be one of your best business decisions!

Most sincerely,

  
Robert C. Byrd  
United States Senator  
West Virginia

  
Alan B. Mollohan  
U.S. Congressman  
First District, West Virginia

Teaming to Win 2002  
Conference Schedule

Tuesday, May 28, 2002

11 a.m. - 4 p.m. . . . Golf Tournament at Woodview Golf Course

1 - 5 p.m. . . . . . Pre-Registration & Exhibit Setup

Wednesday, May 29, 2002

7 - 9 a.m. . . . . . Registration & Exhibit Setup

9 a.m. - 4 p.m. . . . Exhibits Open

1 - 4:30 p.m. . . . . One-on-One Counseling Sessions

5 - 6 p.m. . . . . . Reception

6 - 8:30 p.m. . . . . Dinner with Keynote Speaker, Congressman Alan B. Mollohan

Thursday, May 30, 2002

8 a.m. - noon . . . . Exhibits Open

One-on-One Counseling Sessions

Noon . . . . . . . . Exhibit Tear Down

Golf! Golf! Golf!

Plans are shaping up for the Teaming to Win 2002 golf outing at Mountaineer's Woodview Golf Course, a beautiful Par 72 course located about seven miles from the Mountaineer Race Track and Gaming Resort.

We are planning for 72 golfers with a shotgun start at 11 a.m. on May 28. There will be coffee, rolls, etc. available at the Golf Course. Everyone should plan on being at the course by 10:30 a.m. and ready to golf. You can, of course, drive to the course yourself. There is plenty of parking at the course and it is less than a 20-minute drive from the

resort. Maps will be available. Mountaineer will also provide a shuttle service. Times for the service will be established. We'll ask you to tell us on your registration for Golf which option you plan to use.

One-on-One Counseling  
Sessions

May 29: 1:00-4:30 p.m.

May 30: 8:00 a.m.-noon

Attention Businesses:

Meet with government agency contracting officials, prime contractor procurement specialists and a host of other agencies and organizations and find out what they're buying now during the Teaming to Win 2002 One-on-One Counseling Sessions. There, you will learn what the agencies and primes are looking for in qualified vendors, pick up a list of forecasted procurement opportunities, learn about the registrations needed and get a better overall understanding of what's required to do business with the Federal Government.

Your business will be able to sit across from the agencies and prime contractors YOU want to speak to. Discuss a specific concern, ask general questions, pick up needed literature, and most importantly, find out what they buy! Do you sell the products or services they desire? If so, what do you do now? If all goes well, your business will learn what agencies and prime contractors buy the products or services you sell and what opportunities may currently exist and/or will exist in the future.

If your business would like to participate in this wonderful opportunity, you must register for the One-on-One Counseling Sessions during the registration process. One-on-One registration involves a two-step process.

**Step One:** Visit the conference Web site at <http://www.teamingtowin.org> and view the agency requirements lists, making note of those agencies that may be interested in purchasing what your company sells.

**Step Two:** Complete the company profile, on the conference Web site, identify each agency and schedule a time slot for a One-on-One session. Deadline for submission is May 22.

Participants will be notified with their schedule by e-mail prior to the conference.

So get your marketing materials ready and learn what it will take to do business with the Federal Government. The committee hopes to make this a pleasant and prosperous endeavor for your business.

Contact:  
*Shayne H. Naugle*  
[Naugle@mountain.net](mailto:Naugle@mountain.net)

Corporate Sponsors

Due May 1, 2002

*Craig Hartzell, (304) 292-3700*

Teaming to Win 2002 Conference is seeking corporate sponsors to support the conference. For a \$2,500 donation, sponsors will receive the following:

- Complimentary exhibit space
- One paid attendance
- Full-page ad in the Teaming to Win 2002 program
- Advertisement on the conference signage
- Recognition during the conference

If you are interested in becoming a corporate sponsor, please contact Angel Wilmoth at 304/292-3700, [angel@azimuthwv.com](mailto:angel@azimuthwv.com).

Register on-line at [www.teamingtowin.org](http://www.teamingtowin.org) or detach along dotted line and return to: Teaming to Win P.O. Box 4611 Star City, WV 26504-4611.

Name:		
Position/Title:		
Company/Organization:		
Mailing Address:		
City	State	Zip
Phone:	Fax:	
E-Mail:		
<b>Check each that applies:</b>		
<input type="checkbox"/> Attendance Fee \$70 per person		
<input type="checkbox"/> Golf Fee \$90 per person		
<input type="checkbox"/> <b>Shuttle service requested</b>		
<input type="checkbox"/> Exhibit Space Fee \$80 per booth		
<b>Check all you will attend:</b>		
<input type="checkbox"/> 5/29 Lunch		
<input type="checkbox"/> 5/29 Dinner		
<input type="checkbox"/> 5/29 Reception		
<input type="checkbox"/> Vegetarian Dinner		
<input type="checkbox"/> One-On-One Counseling Sessions**		
** Companies wishing to schedule One-On-One Sessions <i>MUST</i> follow the steps listed under One-On-One panel.		
<b>Is your company incorporated in West Virginia?</b>		
<input type="checkbox"/> Yes <input type="checkbox"/> No		
Note: All conference attendees, including those at exhibits, must pay the attendance fee. Please fill out separate registration forms for each attendee. Golf proceeds benefit the National Contract Management Association (NCMA).		
<b>Register by Tuesday, May 14, 2002</b>		
Electronic Registration at:		
<b><a href="http://www.teamingtowin.org">www.teamingtowin.org</a></b>		
or		
Mail Registration Form to:		
<b>Teaming to Win</b>		
<b>P.O. Box 4611</b>		
<b>Star City, WV 26504-4611</b>		
<b>Phone: 304/285-1306</b>		
<b>Fax: 304/285-4403</b>		
<b>Fax: 304/285-4469</b>		
<b><a href="mailto:TeamingMail@TeamingtoWin.org">TeamingMail@TeamingtoWin.org</a></b>		